

## WECC Lighting Request for Proposal 2019

### Questions and Answers

Question 1: These three zips are always included on their Minnesota list. According to USPS, they are not valid zip codes.

55222  
55235  
55265

Answer 1: These zip codes can be neglected and they will be removed from the list for 2020

Question 2: Some of the zip list had duplicates and the 60 zips below are being removed. Please confirm this is correct.

79001	79018	79036	79046	79062	79083	79111	79313	79371	79346
79005	79019	79039	79052	79068	79092	79241	79322	79373	79347
79009	79024	79040	79054	79078	79097	79250	79325	79378	79350
79010	79031	79041	79057	79080	79101	79257	79329	79379	79357
79013	79034	79042	79059	79081	79104	79311	79343	79381	79358
79014	79035	79043	79061	79082	79108	79312	79345	79382	79363

Answer 2: These zip codes above are no longer used. Please use the zip codes from Appendix A and ignore duplicates.

Question 3: Which retailers did this go out to? Is it open to all retailers?

Answer 3: The RFP mailing list is mostly manufacturers. But this is an open RFP and you are welcome to submit a program summary for any retailers that you would like us to consider for 2019.

Question 4: Looking at the proposal form, do you want us to lump all programs together? Or do you want a form for each program?

Answer 4: A form for each manufacturer-retailer partnership.

Question 5: Since more than one utility claims a particular zip code, we can assign a store to whichever program you prefer. Are looking for coordination between vendors so that everyone proposes a particular store to the same utility when/if a particular zip is claimed by more than one utility?

Answer 5: We aren't looking for vendor coordination for store choices.

Question 6: Your list of excluded products details "R20". Would that include "BR20"?

Answer 6: Yes, this includes BR20 bulbs.